

HEFFERNAN EASTERLY INSURANCE SERVICES LLC dba EASTERLY SURETY INSURANCE SERVICES

Insurance & Bonds for California Businesses California License #6010875

Greetings,

We are pleased to announce our successful merger with Heffernan Network Insurance Brokers, a wholly-owned subsidiary of <u>Heffernan Insurance Brokers</u> – Among the nation's top 20th largest independent brokers. This transition finalized in July 2023 and we will officially operate as Heffernan Easterly Insurance Services LLC dba Easterly Surety Insurance Services.

Insurance is a tough and vitally important part of your business. We know that others present themselves as options to take care of your insurance. Our goal remains to offer your company the best markets, technology and support possible to help you and your business continue to be successful, as such – reviewing, analyzing and writing your insurance exposure(s).

We will continue to provide you with excellent service in addition to many new market options for your insurance exposure(s). We look forward to discussing those in more depth with you. However, there are several things we want to point out that will not change:

- You will continue to work with the same people in our firm you have in the past. All of our people are being retained in their current roles.
- Our fee structure will not change.
- The services we have provided you in the past will continue as you have been accustomed to.

We will continue to operate from our current offices, phone numbers and email addresses.

If you have any questions about this exciting news and what it will mean for you, please contact any of us at any time. We are sincerely grateful for your business and thank you for your continued support. We are excited about our new relationship, and we will make every effort to see that the transition is seamless for you. Our primary goal is to not only meet, but exceed, your current servicing standards.

Sincerely,

Teri & Kevin Easterly